



Our Principals

Dan Falardeau



Dan Falardeau has been networking in the Hawaiian Market since 1992. He has a BA in International Relations, a Series 3 Commodity Brokers License, an MBA in e-business, and is a Self-Directed investment specialist. Dan's extensive experience in sales, marketing, and teaching give him the ability to effectively communicate to a diverse audience. His personality is warm, friendly, and he is full of the "Aloha Spirit". Dan's knowledge of Hawaiian business practices and network of contacts across the State brings an insider's strength to Entrust Hawaii. Check our calendar of events to join Dan either live in one of our classes, or online at one of our webinars.

Bill Humphrey



Bill is recognized by professional advisors as an expert in the self-direction of IRAs and other tax-advantaged accounts as well as the associated IRS codes pertaining to these investments. Bill is also an experienced Certified Public Accountant who, over the past 20 years, has specialized in tax-related property issues and forensic accounting. He received his BS in Business from the University of North Carolina, Chapel Hill. Bill's graduate work included a concentration in finance and economics. He knows the ins-and-outs of IRA law and stays current with all legislation governing tax-deferred or tax-free retirement arrangements. Bill has also been a consultant to the HSA Insider, one of the largest clearinghouses of Health Savings Account information on the web. He became involved in real estate investing with his associate, Catherine Wynne, and assisted in developing the framework for debt-leveraged IRA real estate investment.

Catherine Wynne



Catherine is best known as a dynamic speaker and expert on self-directed retirement investing. Her teaching credentials include the University of Denver Law School's Graduate Tax Program, Lorman Education and multiple CE certified courses for real estate brokers and CPAs. She has extensive personal experience as a real estate investor and syndicator and is recognized regionally as an expert in the IRS rules for IRA investment. She is an author of industry articles and courses on the subject of non-traditional IRA investment and has an instructional book currently in the works. She understands that paying attention to the details of investments as well as the IRS rules is what makes self-direction work. Working primarily in client asset acquisition, she is well acquainted with the IRA purchase of a wide variety of assets such as mortgages, notes, real estate, private placements and LLCs. Catherine has a BS in Structural Engineering from the University of Pittsburgh and spent the first part of her career in oil and gas production, later moving into nuclear power plant design with Westinghouse.